

TO FIND THE BEST TALENT START WITH THE RIGHT PARTNER



973 President Tower
Unit 10 G, 10th Floor
Ploenchit Road, Lumpini
Pathumwan, Bangkok 10330
TEL : +662 – 656 0829
contact@kticonsultants.com



Their after sales service is also a great asset

We recently had the opportunity to work with the Executive Recruitment team of KTI consultants. Their young and dynamic team has displayed a great professionalism and service-mind attitude in identifying the candidates best matching our needs.

Their role does not stop at sourcing candidates, they also assist greatly during the negotiation process to ensure the candidates and the company reach an agreement fair to both parties. Their after sales service is also a great asset when it comes to keeping an independent eye on how both sides see the progress of the new recruits.

*Mr. Arnaud Bialecki
Managing Director
PCS International*

KTI BRIEF BACKGROUND

KTI Recruitment Consultants is an independent executive search, selection, headhunting and recruitment firm based in Bangkok, Thailand. Our recruiters have extensive experience, and the expertise to attract, select and retain the most talented professionals in an array of industries and professional business sectors. We pride ourselves as being one of the most successful executive search and recruitment companies in Thailand and believe in combining our extensive search and headhunting expertise to deliver unparalleled executive recruitment solutions to our clients. As your strategic business partner, we are flexible, resourceful and adaptable, proactively delivering recruitment and business solutions as and when required.

Selecting the right recruitment company in Thailand can be a hectic task but it plays a crucial role, especially when it comes to searching for senior professionals in Bangkok. KTI's Recruitment team is privileged to have industry experts from various backgrounds who have an in-depth understanding of industries ranging from IT to FMCG.

Our consultants specialize in a range of industries and professional sectors, namely:

- Financial Services
- Finance & Accounting
- Hospitality
- Human Resources
- IT & Telecom
- Merchandising & Sourcing
- Sales & Marketing
- Supply Chain

Through such specialization we ensure that we have the necessary knowledge and in-depth understanding to serve the needs of our clients, whatever their industry or professional sector.



“ We worked with KTI Consultants on a new senior role that was proving a challenge to fill. KTI applied their obvious expertise to refine our requirements, delivered on time at each stage of the process and helped us source and secure the right candidate. Their consultants were professional, thorough and dedicated throughout and I would have no hesitation in working with them again.

Tan Sun
Managing Director
McKey Foods Services (Thailand) Ltd

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Though we have been working with KTI Consultants, for only a few weeks, my colleagues and I are impressed with their consultant professionalism, dedication and more importantly, they concern about clients' needs and their willingness to make extra efforts.

Foster Wheeler is very satisfied with the good services of KTI they have provided. We are looking forward to our long-term relationship and cooperation.

Richard Wang

CFO

Foster Wheeler Power Group Asia

KTI RECRUITMENT PROCESS



First, our consultants make an in-depth assessment of your specific needs and then decide - together with you - on the most appropriate recruitment process to adopt. Sometimes we suggest a combined approach, which can maximize the likelihood of quick success.

We offer the following methods or recruitment channels:

- **ADVERTISEMENTS (INTERNET AND/OR PRINT AD)**

For certain types of recruitment, the media approach is still the most appropriate which we will be pleased to explain in detail when we meet. When to use Internet, local or specialised press, national or international press? Our experienced consultants will advise on the best choice of media, whether online or print.

- **PRIVATE AND PUBLIC DATABASES**

With details of over 40,000 professionals and more than 100,000 CVs, we have one of the largest databases in Thailand, updated continuously. We can closely monitor the careers of a large number of executives and managers through telephone screenings and interviews. This enables us to provide the best fit for the needs of the business in the shortest possible time.

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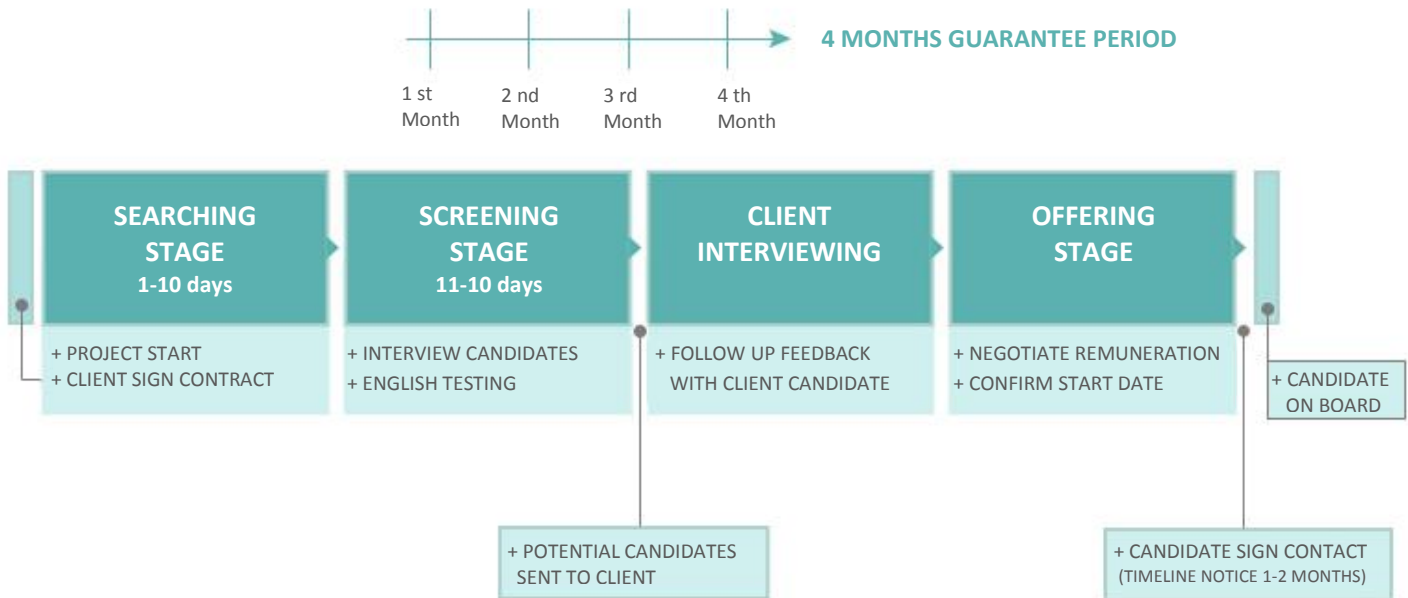
I have been in contact with KTI for the past 18 months and found them to be very professional and proactive. The Consultant that assisted me went out of her way to source Managers that fully suit my Company's needs. She took the time to deeply understand my requirements and not just send resumes that broadly match my scope, which too many Recruitment Agents tend to do. She also was very efficient in following up the process with me whenever interviews took place.

I am satisfied with the service that I received and I would definitely recommend KTI as a strong partner for the recruitment of mid and high level Managers.

Damien Deroide

*Head of Finance Accounting and IT South East Asia
MAHLE Services (Thailand) Ltd.*

KTI RECRUITMENT PROCESS - TIMELINES



OUR SPECIALIZATION

Our consultants either have solid experience in recruitment or directly from each industry (such as Banking and Finance, IT, Telecommunication, Pharmaceutical, Oil and Gas and FMCG). Each consultant has their own functional expertise, to be specific for our IT and telecommunication team, one of senior consultant specializes in technical recruitment and another focuses on Sales, Marketing and Business Development roles. We specialize in recruiting mid to senior level management and our past records range from Manager Level to C-level placements.

Helping Clients Enhance Effectiveness

OUR CLIENTS EXPECT EXCEPTIONAL RESULTS AND WE SUCCEED
BY BEING INTEGRAL TO THEIR SUCCESS.

SAMPLE OF OUR CLIENTS



...And much more



HOW ARE WE DIFFERENT FROM OTHER SEARCH FIRM?



At KTI Consultants, we are not only providing Executive Search services to our clients, but we also adding value to them by providing a competitive market knowledge, which we gather through our search process. We always provide our clients with the market information and the opinions of the candidates toward client's company. It highlights our client's company/product/services strengths or weaknesses, the salary level for each position in the market, and the benefits that our client's competitors provide.

For more information about us, please visit our website at www.kticonsultants.com or contact our consultant at contact@kticonsultants.com

Thank you and we are looking forward to adding value to your business and working closely with you in the near future.

www.kticonsultants.com

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